2027 Fiscal Budget for
Southern Inyo Healthcare District

July 14, 2026

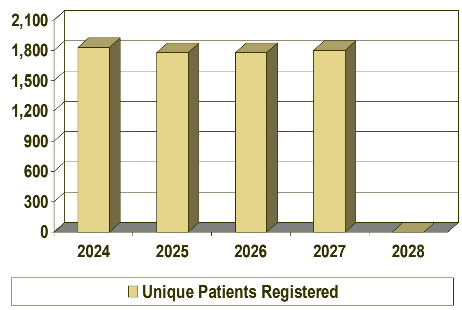
1

Overview of 2027 Budget

- Patient Volumes & Charges
- Salaries & FTEs
- Physician Services
- Purchased Services
- Building & Equipment
- Capital Expenditures Approval
- Other Expenses
- Special Program Revenues
- Net Revenues

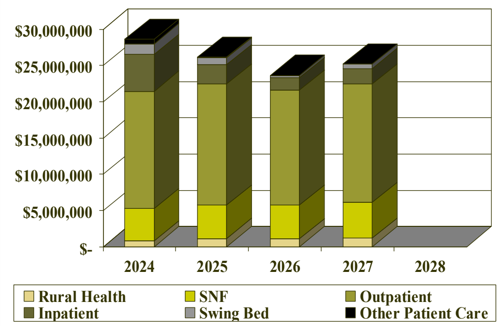
2

Unique Hospital Patients Served



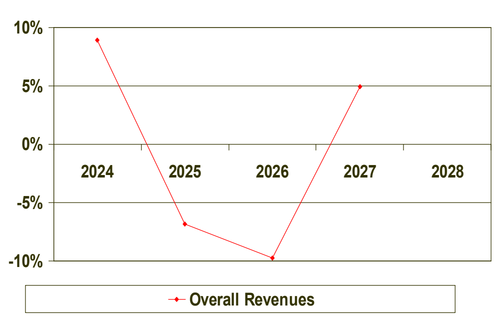
3

Gross Charges by Service



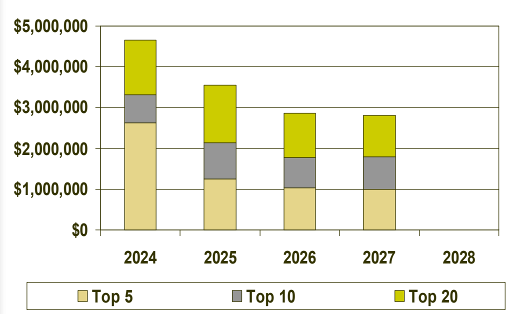
4

% Change in Total Gross Revenues



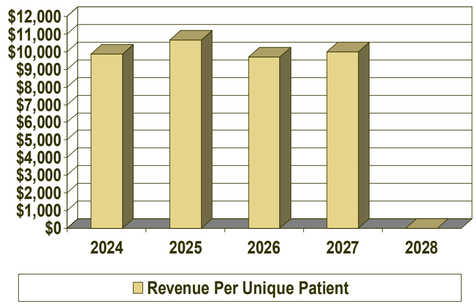
5

Charges by Top 5, 10, 20 Patients excluding SNF room charges



6

Revenue per Unique Patient excluding the top 10 Patients



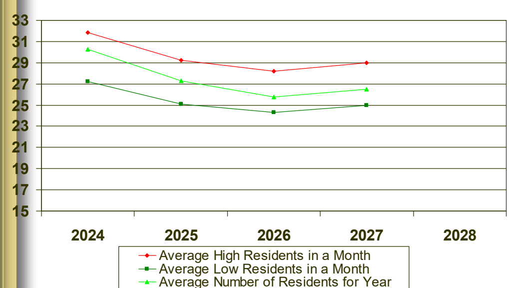
7

Key Drivers of Revenue

- Occupancy of SNF (Average 26.5 for Year)
- Volume of RHC Visits (Average 300 E&M Visits a Month)
  - Availability of Providers (MDs & NPs)
    - Average 2 Per Day – 4 Days per Week
    - Increase Availability of Same Day Appointments
  - Breadth of Specialities
    - Cardiology 2 Times a Month; Neurology Monthly
    - Expanded hours of Podiatric care
- Volume of Emergency Visits (4.80 Per Day)
  - Inpatient and Swing Bed Availability
- Inpatient Census of .8 Per Day and Swing Bed of .6
- Availability and breadth of Imaging & Lab Services
- Availability of Physical and Occupational Therapy
- Review Community Needs Assessment

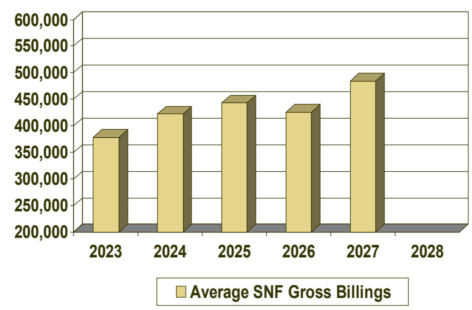
8

Skilled Nursing Facility Average Daily Census



9

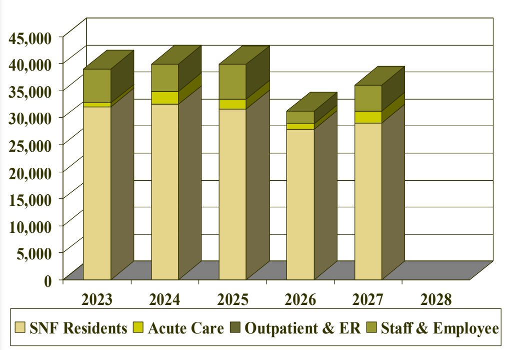
SIHD Skilled Nursing Facility Monthly Average Billed Charges



Budget of $410,625 in collections in 2027

10

Meals Served



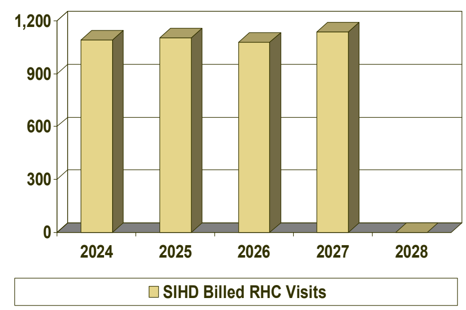
11

Clinic Services Budget Assumptions

- **Project a 8% increase in primary care over last three months with recruiting Daily shifts to have 2 providers each day, 4 days a week**
- **Make DOT Physicals available 3 days a week; become the preferred provider for four employers**
- **Increased specialist visits in**
  - **Cardiology & Neurology**

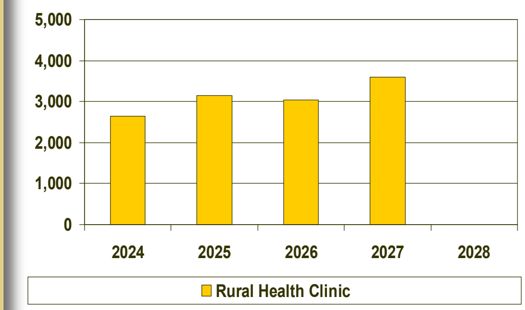
12

SIHD RHC Unique Patients



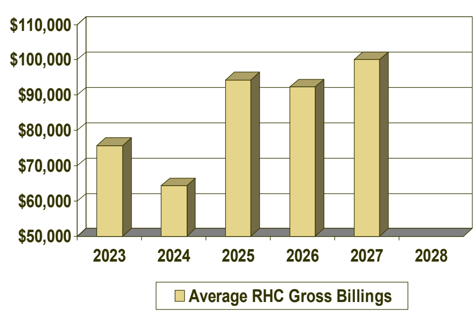
13

Clinic E&M Visits – All Providers



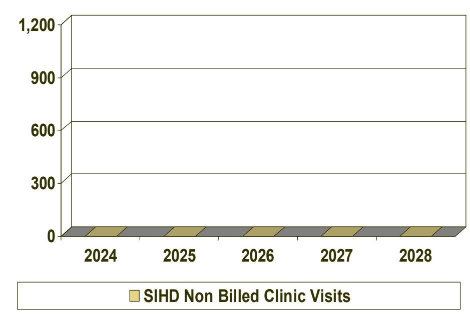
14

SIHD Rural Health Clinic Monthly Average Billed Charges



15

Southern Inyo Associates



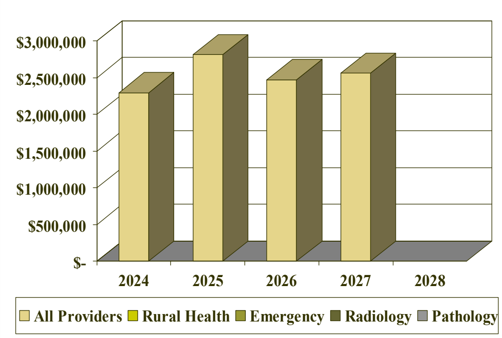
16

Physician Services

- **Providers on guarantee/salary exposure include 2 employed practitioners**
- **Budgeted to match current compensation rates**
- **Visits; drive charges which match expenses and revenues**

17

Physician Fees



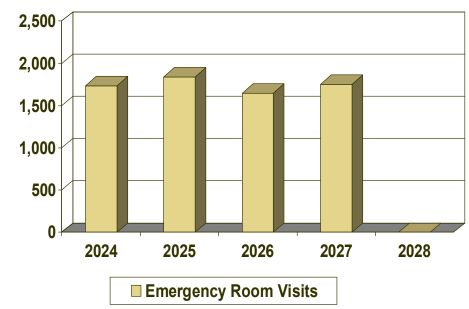
18

Emergency Dept Assumptions

- **ER visits- decreased (10%) in 2026 which does not correlate with the national trend of (1%). Budget of 4.80 per day, 1,752 for Fiscal 2027**
- **Imaging services will remain open during transition to new imaging suite**
- **CT Scanner replacement will take place in Fiscal 2028**

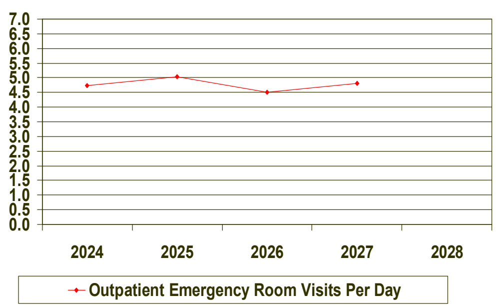
19

SIHD Emergency Room - Visits



20

SIHD Emergency – Visits Per Day



21

Inpatient & Swing Assumptions

- **Inpatient admissions- 77; 6.5 per month**
- **Length of stay- stable at 3.80**
- **Total Patient Days of 292; 90% Medicare**

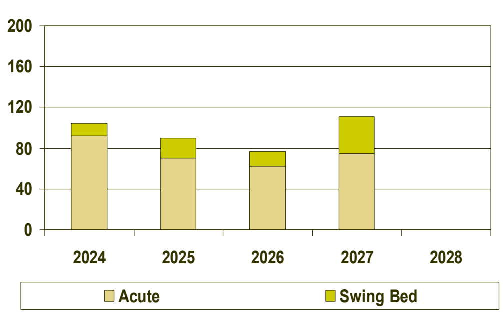
- **Swing Bed Admissions – 3 per month**
- **Length of stay – longer at 6.08**
- **Total Swing Bed Patient Days of 218**

- **Average Daily Census of Combined: 1.4**

- **Establish 2028 Goal of Average Census of 2.0**

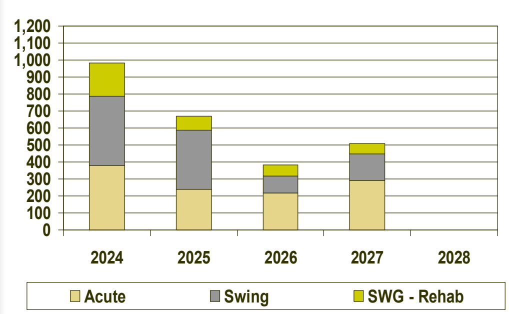
22

Inpatient – Discharges



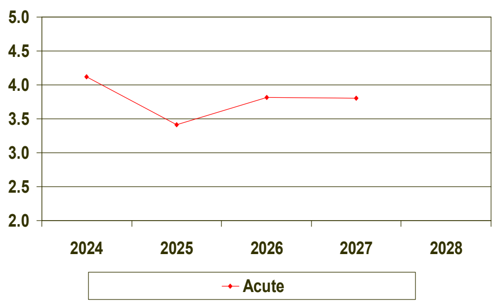
23

Inpatient Unit Days



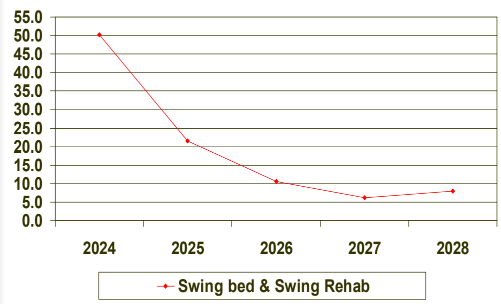
24

Inpatient Acute: Length of Stay



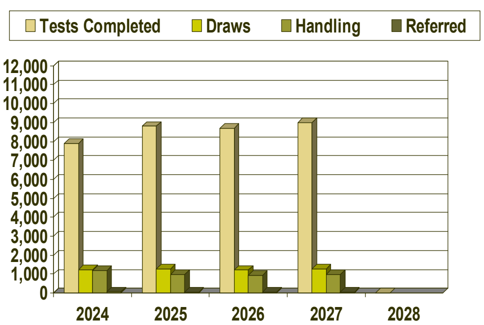
25

Swing Bed: Length of Stay



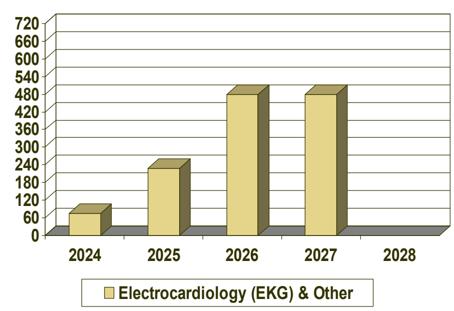
26

Laboratory Services



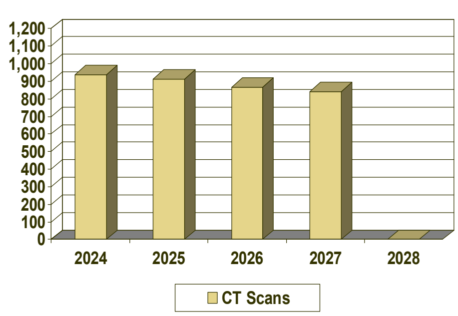
27

Cardiology Services



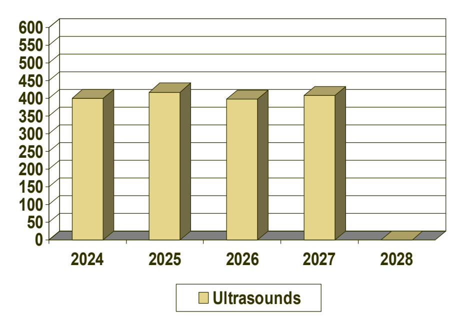
28

Diagnostic Imaging



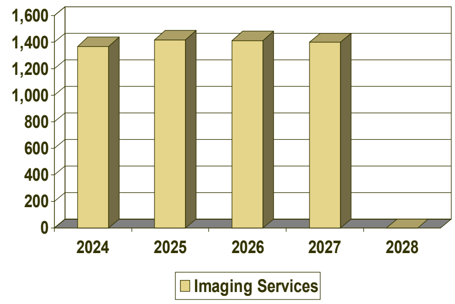
29

Diagnostic Imaging



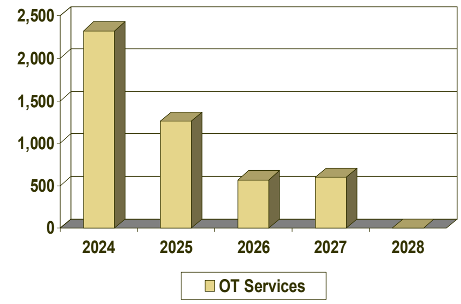
30

Diagnostic Imaging



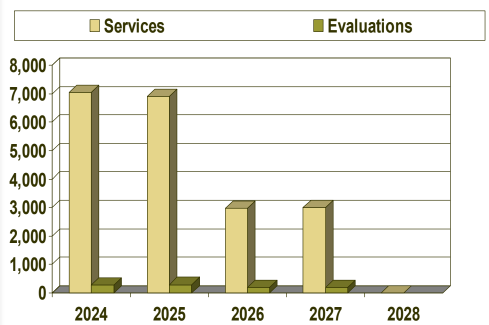
31

Occupational Therapy



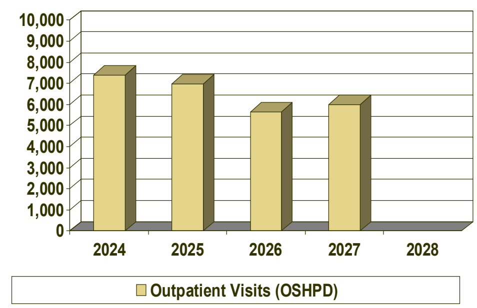
32

Physical Therapy



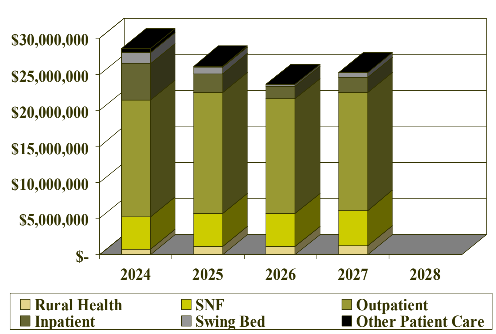
33

Outpatient Visits



34

Gross Charges by Service



35

Salary and Benefits

Salary Increases of 3.0% (Merit, CA Minimum and Technical)

- **CPI from March 2026 to March 2027 is up 4.2%.**

Benefits

- **Continuation of Health Plan as is for 2027. Potential; go out to bid on brokers.**
- **Other benefits (dental) will remain at current levels with the worker's compensation costs being flat. Explore potential for other benefits.**

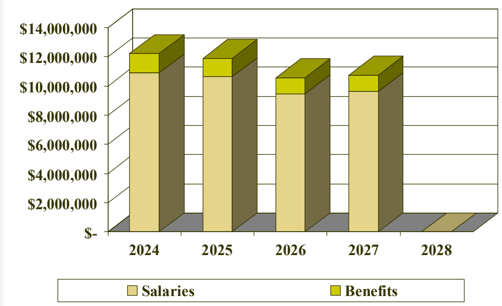
36

FTEs

- Decrease of 3.0 FTE's overall from 2026
- Change in 7 to 10 roles to match labor with organizational needs
- Roles are to address concerns with knowledge on SNF and Swing admissions, third party payor limitations and the shift to Managed Medi-Cal for almost all patients by the end of 2028

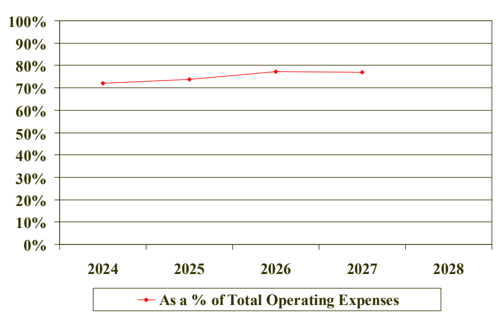
37

Salaries & Benefits



38

Salaries, Benefits & Provider Fees



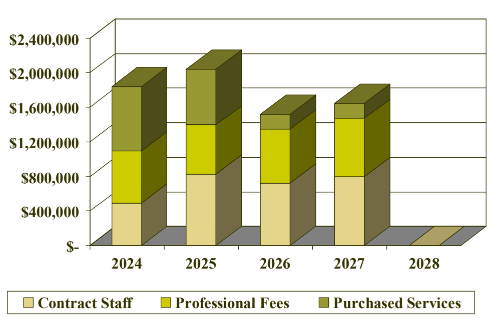
39

Purchased Services

- Expenses match projected revenues in key diagnostic areas using units of service as common key measure and budget factor
- Continues MedSphere service contract for entire fiscal year
- Service contracts budgeted by month of implementation

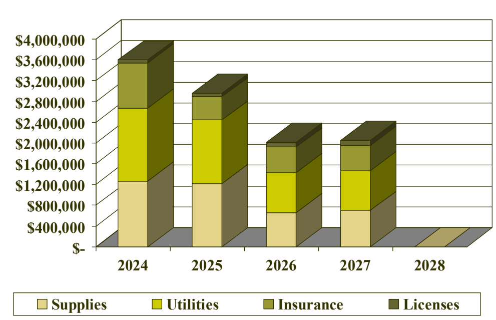
40

Purchased Services & Contracted



41

Purchased Services & Contracted



42

Capital

- Carryforward Expenditures of $318,137 (boiler, imaging, rooms)
- New expenditures of $996,782 including $360,000 of continued investment in Seismic compliance
- No gain or loss on disposal of fixed assets budgeted in 2027

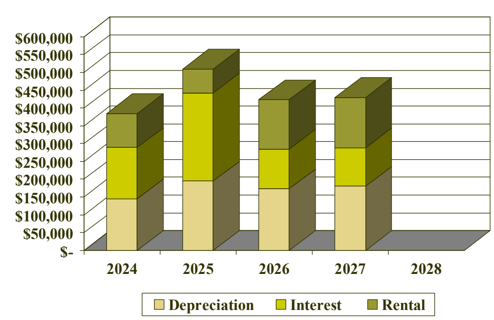
43

Capital Budget for Fiscal Year 2026 - 2030

Project	2026 Carry Forward	2027	2028	2029	2030
General Xray Equipment	$ 187,875	$ -	$ -	$ -	$ -
Siesmic Compliance - Architects	-	150,000	300,000	300,000	150,000
Siesmic Compliance - Engineering	-	180,000	450,000	600,000	750,000
Siesmic Compliance - Construction	-	-	-	-	150,000
Boiler Replacement	75,262	-	-	-	-
Fire System Replacement & Upgrades	-	250,000	-	-	-
Upgraded and Replaced IT Network & Servers	45,000	-	-	150,000	-
Routine Equipment Replacements & Improve	-	20,785	3,019	103,913	16,369
Replacement CT Scanner	-	0	815,925	-	-
Electircal Upgrades for CT Scanner	-	-	100,000	-	-
Electrical Upgrades for Mobile Services	-	-	-	-	100,000
Omnicell Replacement	-	0	870,300	-	-
Completion of Roof Replacements	-	-	-	-	150,000
Air Conditioning System Replacements	-	253,000	652,800	-	-
Emergency Department Equipment	-	26,450	-	-	-
Laboratory Equipment Replacement	-	-	-	-	-
Replacement of Patient Room Equipment	10,000	25,000	30,000	30,000	30,000
Replacement Van/Transportation	-	-	-	87,300	
Replacement of Kitchen Equipment	-	41,488	27,488	15,000	15,000
Annual Contingency	-	50,000	50,000	50,000	50,000
Total Capital Budget for Fiscal Year	$ 318,137	$ 996,722	$ 3,299,531	$ 1,336,213	$ 1,411,369

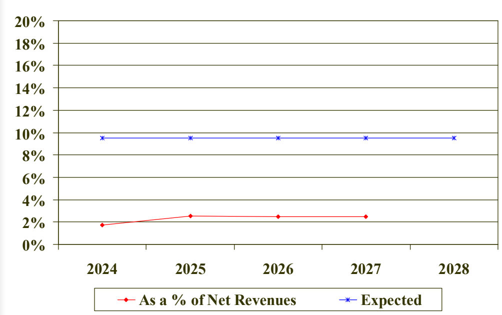
44

Depreciation, Amortization & Interest Expense



45

Depreciation, Amortization, Interest Expense & Rental Costs



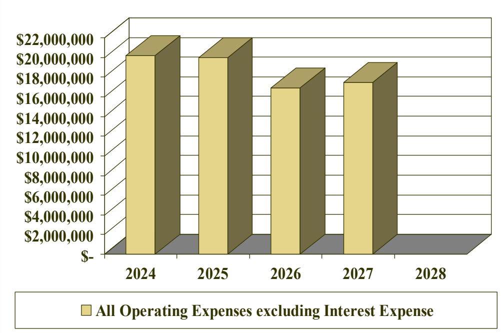
46

Expense Reductions in 2027

- Unemployment/EDD interest and penalties have been eliminated these totaled ($72,691)
- Property Insurance is dropping ($6,927)
- Eliminate shredding service ($5,130)
- Consolidate Telephone service to one provider with fax through ($13,185) Univoip

47

Total Operating Expenses



48

Net Revenues

- Increase prices for inpatient nursing services by 0%, 2.0% overall increase in billed charges
- Reflects Medicare and other inpatient and outpatient increases of .5% overall
- Physician net revenues up .5% with .3% Medicare reimbursement

49

Net Operations

- Net Income of $2,100,000; 5.9% net operating margin
- Positive cash flow of $1,284,000.
- Improved Financial Ratios
- Improve A/R Days, Improve Days Cash on Hand by 26.6
- Cost of New Capital neutral at 4.8%

50